DONELAN, CLEARY, WOOD & MASER, P.C. MAR 3

1-28PM

ATTORNEYS AND COUNSELORS AT LAW **SUITE 750** 1100 New York Avenue, N.W. Washington, D.C. 20005-3934

OFFICE: (202) 371-9500

TELECOPIER: (202) 371-0900

March 3, 1998

New Recordation No.

Dear Mr. Williams:

On behalf of Flex Leasing Corporation, I submit for filing and recording under 49 U.S.C. § 11301(a) and the regulations applicable thereunder, executed counterparts of a primary document, not previously recorded, entitled Memorandum of Lease ("Lease"), executed March 3, 1998.

The parties to the enclosed Lease are:

Flex Leasing Corporation

LESSOR

Suite 300

234 Front Street

San Francisco, CA 94111

Norfolk Southern Railway Company

LESSEE

110 Franklin Road, S.E.

Roanoke, VA 24042-0072

The said Lease, among other things, acts to lease the equipment listed in Annex A to the Lessee by the Lessor.

The equipment covered by the instant Lease is as identified in Annex A thereto, copy attached.

A short summary of the Lease to appear in the Surface Transportation Board Index is as follows:

"Covers 153 boxcars, NS numbers as listed in Annex A."

Please enter under this Recordation No. the following cross index reference:

"See Recordation No. 21092 -C."

Enclosed is a check in the amount of forty-eight dollars (\$48.00) in payment of the filing fee (\$24.00) and the cross indexing fee (\$24.00).

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Once the filing has been made, please return to bearer the stamped counterpart(s) of the document not required for filing purposes, together with the letter/fee receipt from

the Surface Transportation Board acknowledging the filing, and the two extra copies of this letter of transmittal.

Very truly yours,

Allen H. Harrison, Jr.
Attorney for Flex Leasing
Corporation, for the purpose

of this filing.

Honorable Vernon A. Williams Secretary Surface Transportation Board Washington, D.C. 20423 Enclosures

BY HAND

8357-020

ANNEX A

Description of Equipment

One Hundred Fifty Three (153) 60' 9" Plate "F" Boxcars all of which are numbered as follows (all numbers are inclusive):

NS470300 - NS470381 NS470383 - NS470422 NS470427 - NS470455 NS470457 NS470458 hew#

RECORDATION NO. 21243 FILED

MEMORANDUM OF LEASE

MA 3 '98

1-28PM

On March 3, 1997, FLEX LEASING CORPORATION, a Delaware corporation ("Lessor"), having its chief executive office at 234 Front Street, Suite 300, San Francisco, California 94111, and NORFOLK SOUTHERN RAILWAY COMPANY, a Delaware partnership ("Lessee"), having its chief executive office at 110 Franklin Road, S.E., Roanoke, VA 24042-0072 entered into a lease dated as of March 3, 1997 covering the railcars as identified in the attached Annex A.

[Remainder of page intentionally left blank.]

IN WITNESS THEREOF, this Memorandum of Lease has been duly executed on this the 3 day of MARCH , 1998.

FLEX LEASING CORPORATION

Printed Name 1

Title Treasures

STATE OF CALIFORNIA)
COUNTY OF SAN FRANCISCO) SS:
COUNTY OF SAN FRANCISCO)
,
On this the 25^{th} day of FEB_{th} , 1998, personally came before me Ross
Sullivan, who, being by me duly sworn, says he is Treasurer of FLEX LEASING
CORPORATION and that said writing was signed on the date hereof by him on behalf of
said corporation by its authority duly given. And the said Treasurer acknowledged the said
writing to be the act and deed of said corporation.
7h _
WITNESS my hand and notarial seal, this the $25^{\frac{7}{10}}$ day of $\frac{FEB}{}$, 1998.
Λ

SEAL

LOUIS GUTIERREZ
Comm. # 1173400
NOTARY PUBLIC - CALIFORNIA
County & City of San Francisco
My Comm. Expires Feb. 12, 2002

Notary Public
My commission expires: Feb. 12,2002

ANNEX A

Description of Equipment

One Hundred Fifty Three (153) 60' 9" Plate "F" Boxcars all of which are numbered as follows (all numbers are inclusive):

NS470300 - NS470381 NS470383 - NS470422 NS470427 - NS470455 NS470457 NS470458